



Medicalincs is a global Value-Focused, Professional Services Management Consulting Firm. We provide our award-winning value-based transformation management approach to improve operational efficiencies and company-wide revenue growth by providing the knowledge, infrastructure, & human capital. With 25+ years of experience and 7+ years of service, we have consistently produced at least a 3:1 ROI for our customers and over \$150M in savings. Our company is recognized as Top performing Business Enterprise in the Capital Region. We are a Women Owned, 8(a) Small Business.

Core Competencies

Enterprise Data, Intelligence & Analytics

- Database Management
- Data Collection & Analytics
- Data visualization
- AI – Business Intelligence

Healthcare Advisory & Operations Management

- Population Health Management
- Quality Improvement & Accreditation
- Care Management & Community Health Support
- Behavioral Health Integration Support
- Risk Adjustment Management
- Revenue Cycle Management
- Supplies Delivery

Administrative & Professional Services

- Program Management
- Project Strategy & PMO Management
- Change Management
- Workforce Development & Training
- Capacity & Capability Building
- Process Redesign & Workflow Optimization
- Executive Consulting/Coaching

What sets us apart



3:1 ROI

Guaranteed return on investment by employing a multifaceted, customized approach to solutions



90% Customer Satisfaction

In Satisfaction Surveys & Program-specific surveys



99.5% Project Performance

1.2 Cost Performance Index
92% Team Productivity
99.5% Deliverables Approval



Always Ahead

Always evolving complex work industries; our experts work in harmony with leadership, clinical, & business



40% Improved Utilization & Outcomes

> 30% reduction in avoidable utilization of high-cost services & Improved outcomes.



Workforce Development

97% training attendance rate
35% knowledge Gain
80% Application Readiness

SAM UEI: E9K4UPK654A5 | CAGE: 7ZFK1

Certifications: 8(A), MBE, WBENC, WOSB, EDWOSB, SBE, NMSDC

Customers



Success Stories



Project Management Office (PMO) Implementation:

Supported with standing up a PMO Office for a State-wide program that provided primary care transformation support with a 95% implementation efficiency rate.



Enterprise Data, Intelligence & Analytics:

Extracted Compliance data from an EMR application and transforming it into actionable insights for frontline staff and decision makers using SQL, Excel, and Tableau to build an analytics solution. To improve data analytics and reporting..



Revenue Cycle Management:

Implemented a Revenue Cycle Management (RCM) program to optimizes the financial performance of a Health Services by streamlining the entire revenue cycle process from patient registration to final payment, ensuring accurate billing, timely claims submission, and effective follow-up on denials.



Workforce Development & Training:

Designed and implemented training for Practice Coaches, Administrative staff and Clinical staff with a recurring >35% knowledge gain with 24 hours.



Staffing:

Provided clinical and admin staff to support patient care delivery and office administration work. Successfully maintained staffing requirements throughout project.

NAICS CODES

- 541611 – Management & General Consulting
- 611430 – Professional & Mgt Training
- 518210 – Data Processing & Related Services
- 541720 – Research & Devt. In Social Sciences
- 541612 – HR Consulting Services
- 541990 – Professional, Scientific & Technical
- 423450 – Supplies & Medical Equipment

Other NAICS Codes:

- \$611710
- \$611999
- \$561110
- \$525120
- \$561499

