

Connect Silos – Sustain Systems -- Save Lives

# **Healthcare Advisory & Management**

We provide the knowledge, infrastructure, and human capital that enable healthcare organizations to maximize efficiency.& ROI.

#### **CORE COMPETENCIES**

# Healthcare Advisory & Operations Management

Apply tailored operational strategies to advance health systems and payer groups towards achieving the Quadruple aim.

- **Operations Maturity Assessment & Management**
- Revenue Cycle Management
- Data Analytics & Business Intelligence
- **Executive Consulting/Coaching**
- Staff Training & Workforce Development
- Organizational Change Management
- **DEI Strategy Planning & Implementation**

## **Project & Contract Management**

Apply project management methodologies & our proprietary solutions

- Program Management & Lean Management
- **Project Strategy & PMO Implementation**
- **Contract Management**

### **Value-Based Care Solutions**

Equip commercial, private, and government payers (including managed care organizations) with the resources to develop and implement sustainable, person-centered, and cost-effective solutions.

- Population Health Management
- Quality Improvement & Accreditation
- Risk Adjustment Management
- **CMS Innovation Models Implementation**
- **Health IT Support**
- Health Equity Strategy Planning & Implementation

#### **Primary Care Transformation**

Multidisciplinary, holistic, creative approach that includes a thorough knowledge of industry standards, compliance requirements, emerging technologies, model analysis, and care professional orientation.

- Capacity & Capability Building
- **Process Redesign & Workflow Optimization**
- **Data Analytics & IT Solution Support**
- Care Management & Community Health Support
- **Behavioral Health Integration Support**

#### WHO WE ARE

Medicalincs' purpose is to link silos in the healthcare system in order to deliver integrated, innovative, effective, and continually-improved care delivery solutions that preserve and save lives!

We support commercial and government health organizations. Our fully customized approach centers on providing our clients with all the tools they need to integrate sustainable healthcare delivery systems into their operations, install streamlined cost-beneficial solutions, and create the educational infrastructure necessary to continuously evolve.

Guided by over 25 years of industry experience through the healthcare transformation journey, our experts now share our passion by helping others. Our diverse team comes from all realms of medical, administrative, and educational expertise. As senior strategists we pair innovative thinking with tried-and-true management and consulting skills. We pride ourselves on providing Integrated Solutions as a Service (ISaaS).

#### COMPANY DATA

Certifications: MBE, WBENC, WOSB, EDWOSB, SBE, NMSDC

NAICS Codes: 541611, 518210, 514618, 541720, 611430, 611710, 611999,

56110, 541612, 525120 SAM UEI: E9K4UPK654A5

# **CLIENTS**













EPSTEIN





Full Client List available at medicalincs.com

## WHAT SETS US APART



Performance

92% Team Productivity, 99.5% deliverables approval



90% Patient Satisfaction

In CG-CAHPS Survey, &



40% Improved Utilization

>30% reduction in ED visits, >40% reduction in hospitalizations



3:1 ROI

Guaranteed return on Investment by employing a multifaceted, ized, approach to solution



Workforce Development

97% training attendance rate, 35% knowledge gain, 80% Knowledge



Always evolving in this complex

industry; and our experts work in harmony with leadership, clinical, 8







